

List of equivalencies double degree NHH - Mannheim

March 2025, subject to change

Area	Course at Mannheim			Course at NHH			NHH >> Mannheim	Mannheim >> NHH
	Code	Title	ECTS	Code	Title	ECTS		
Core	CC 501	Decision Analysis: Business Analytics II	6	BAN402	Decision Modelling in Business	7,5		
	CC 502	Applied Econometrics	6	ECN402 (formerly ECO402)	Econometrics	7,5		
	CC 502	Applied Econometrics	6	BUS444	Econometric for Business Research	7,5		
	CC 502	Applied Econometrics	6	ECO433	Econometric Analysis and Applications	7,5		
	CC 502	Applied Econometrics	6	FIE401	Financial Econometrics	7,5		
	CC 503	Empirical Methods: Business Analytics I	6	STR402A	Methodology for Master Thesis	7,5		
	CC 504	Corporate Social Responsibility	4	ETI450	Corporate Social Responsibility	7,5		
	BE 510	Business Economics I	6	ECN401	Applied microeconomic theory	7,5		
	BE 510	Business Economics I	6	ECO400	Decisions, Strategy and Information	7,5		
	BE 511	Business Economics II	6	STR421 (formerly MIE433)	Competitive Strategy	7,5		
BE 511	Business Economics II	6	ECO 427	Næringsøkonomi (Eng.: Industrial Organization)	7,5			
	CC 504 + ACC/MAN 660	Corporate Social Responsibility + Corporate Sustainability Strategies and Value Creation	4+4	BUS446 (ERS)	Sustainable Business Models	7,5		
	CC 504 + ACC/MAN 661	Corporate Social Responsibility + Corporate Sustainability Performance: Measurement, Assessment and Improvement	4+6	BUS446 (ERS)	Sustainable Business Models	7,5		
ACC	ACC 520	IFRS Reporting and Capital Markets	8	BUS 402	Financial Accounting I	7,5		
	ACC 540	Financial Statement Analysis & Equity Valuation	8	BUS 440	Valuation	7,5		
FIN	FIN 500	Investments	6	FIE400	Investments	7,5		
	FIN 540	Corporate Finance I - Lecture (Capital Structure, Cost of Capital and Valuation)	5	FIE402	Corporate Finance	7,5		
	FIN 580	Derivatives I: Basic Strategies and Pricing	6	FIE425	Derivatives and Risk Management	7,5		
	FIN 620	Behavioral Finance	6	FIE434	Behavioral Finance and Wealth Management	7,5		
	FIN 686	Sustainable Finance and Impact investing	6	FIE459	Sustainable Finance			
	FIN 601	Bond Markets/no offering in 24/25	6	FIE 423	Fixed Income	7,5		
	FIN 682	International Asset Management	6	FIE 426	Asset Management	7,5		
	FIN 590	Financial Institutions I	4	FIE 448	Banking and FinTech	7,5		
MAN	MAN 656	Mergers & Acquisitions	6	FIE443	Mergers and Acquisitions	7,5		
	MAN 645	Leadership and Motivation	6	STR456	Leadership and Leader Psychology	7,5		
	MAN 632	Advanced Entrepreneurship	6	NBD406	Strategic Entrepreneurship	7,5		
MKT	MKT 531	Marketing Theory: Consumer Behavior and Decision Making	4	MBM401B	Consumer Behavior	7,5		
	MKT 663	Brand Management	4					
	CC501	Decision Analysis: Business Analytics II						
	MKT 545	Customers, Markets and Firm Strategy						
	MKT 510	Price and Product Management						
	MKT 520	Market Research			transfer up to two of these courses as electives to MBM major at NHH			
OPM	OPM 662	Business Analytics: Modeling and Optimization	8	BAN402	Decision Modelling in Business	7,5		
	OPM 682	Revenue Management and Dynamic Pricing	6	BUS429	Pricing Analytics and Revenue Management	7,5		
	OPM 601	Supply Chain Management	6	BUS403	Supply Chain Management	7,5		

	Approved
	Not approved
	Not yet requested